



KENYA ELECTRICITY GENERATING COMPANY PLC

KGN-IT-18-2023

RFx: 5000013061

TENDER FOR SAP ERP ENHANCEMENT

(OPEN INTERNATIONAL TENDER)

Date: 20th June 2023

Clarification No. 1

In accordance with the **Tender for SAP ERP Enhancement**, KenGen issues **Clarification No. 1** as follows:

No.	Bidder's Request for Clarification	KenGen's Response
1	<p>How is it expected of International Service providers to provide the tender deposit? Same as a physical submission?</p> <p>Having local correspondence bank bid security is difficult for the International bidders</p>	<p>International bidders should have tender security through local reputable corresponding banks registered by the Central Bank of Kenya, local Insurance Company registered and licensed by the Insurance Regulatory Authority and Listed by the Public Procurement Regulatory Authority or Financial Institution approved and licensed by the Central Bank of Kenya.</p> <p>Please refer to the requirements for submission of Tender Security which are spelt out in the tender document and addendum 1</p>
2	<p>How is it expected of International Service providers to provide Systems and Application Accreditation issued by ICTA?</p>	<p>Local bidders/partners MUST provide the certification, international bidders to provide an equivalent certification from the country of domicile.</p>

3	Please clarify whether the mandatory requirement on ICTA applies for all parties in a Joint Venture Agreement or just the prime bidder	At least one of the parties in the Joint Venture Agreement
4	Kindly expound on the margin of preference	The provisions for the Margin of Preference are contained in the tender document on pages 37 and 38. The Margin of Preference shall apply for price comparison only. Thereafter the award will be based on the lowest evaluated bidder
5	The requirement for a local company to have a registration with ICT Authority was mentioned: that is a challenge for international bidders who do not need a JV to submit? And/or which Authority will they have to be registered with?	Local bidders/partners MUST provide the certification, international bidder to provide an equivalent certification from the country of domicile.
6	Please clarify as this an international Tender; Why would the ICTA 4: Systems and Application Accreditation issued by ICTA be a mandatory requirement? This inherently locks out most of the international bidders	Local bidders/partners MUST provide the certification, international bidder to provide an equivalent certification from the country of domicile.
7	If decision is to bid for only one or two lots, does it impact the tender security value?	The tender security amount shall not be affected by the number of lots a bidder bids for.
8	Citizen contractor means individuals or local companies that employ local consultants? Kindly clarify	Citizen contractor means a person, or a firm wholly owned and controlled by persons who are citizens of Kenya
9	The citizen contractors to bidders: are those local companies that employ Kenyan consultants or individual contractors? Or both?	Citizen contractor means a person, or a firm wholly owned and controlled by persons who are citizens of Kenya
10	Kindly clarify on the number of lots each bidder can participate in.	There is no limitation on the number of lots a bidder can participate in. A bidder can bid in any of the lots they wish. Award shall be to the lowest evaluated bidder per Lot

I1	As this is an international bid, can the bid be in USD, and during the billing period post contract assignment and delivery, will payments be made on the current rate of USD or any lock-in to specific forex pricing? How are currency fluctuations to be considered?	Freely convertible Foreign currency is Allowed. A bidder will be paid in the currency they bid in.
I2	For a JV, must each party have SAP Certification? Also, when you mention experience in the Kenya energy sector, must it be on SAP or can be others like Microsoft ERP	I. At least one of the parties in the Joint Venture Agreement II. Preferably SAP.
I3	Training- is this SAP accreditation?	For LOT III, the trainees must be scheduled to attend SAP Certification.
I4	Can you share the methodology to register on the vendor portal where bid needs to be submitted?	This was demonstrated during the pre-bid meeting. Should you need further guidance, kindly write to us through: eProcurement@kengen.co.ke ; tenders@kengen.co.ke
I5	Number of interfaces with proposed system are based on the number of systems or based on the number of data exchange points? How'd you estimate them?	The following systems interface with SAP <ul style="list-style-type: none"> • WorkflowGen System. • SCADA. • SharePoint.
I6	Can partners in a JV for one lot bid individually on another lot?	Each LOT will be evaluated independently.
I7	Given that the Pre-Bid Conference Meeting of today 14 th June 2023 is only 7 working days from the requested bid submission date of 27 th June 2023, can an extension of the bid submission date, by at least one (1) week be considered ?	Extension by a week has been granted. (New tender closing date and time: 4th July 2023 at 2.00 p.m. East African Time). Please refer to Addendum I on our website.
I8	Under prices in the submission portal, now that there are various LOTs, should each bidder have 4 items?	No. There is no limitation on the number of lots a bidder can participate in. A bidder can bid in any of the lots they wish. Award shall be to the lowest evaluated bidder per Lot

19	Kindly clarify on the SAP Partnership nomenclature	<p>Please refer to addendum I The statement has been replaced as follows (LOT IV. No 6):</p> <p>The bidder must be an SAP Partner (attach evidence)</p> <p>I. PCOE Certification (10Marks) II. Value Added Reseller (5Marks)</p>
20	Please clarify on the tender closing date and time	<p>Extension by a week has been granted. (New tender closing date and time: 4th July 2023 at 2.00 p.m. East African Time).</p> <p>Please refer to Addendum I on our website.</p>
21	Can KenGen explicitly allow bidders to enter into JVs for one or more lots but bid separately for other lots. For instance, can a bidder be allowed to be part of a JV for Lots I and II but bid individually for Lot IV?	Each LOT will be evaluated independently.
22	Can an insurance bond be allowed for tender security?	<p>Yes: All Tenders must be accompanied by a “Tender Security in form of Bank guarantee from a registered bank by Central Bank of Kenya, Cash, guarantee by an Insurance Company registered and licensed by the Insurance Regulatory Authority and Listed by the Public Procurement Regulatory Authority or guarantee issued by a Financial Institution approved and licensed by the Central Bank of Kenya of KES. 2,000,000.00 or equivalent in a freely convertible currency and must be valid for 30 days beyond the tender validity period.</p>

SUPPLIER ACKNOWLEDGEMENT OF CLARIFICATION I

We, the undersigned hereby certify that the clarification is an integral part of the document and the alterations set out in clarification has been incorporated in the Tender document.

Signed.....

Tenderer.....

Date.....